## 20 QUESTIONS to ask your prospective builder

What is your budget process?
How accurate are you?

Do you utilize **3D**design for
accuracy of
expectations?

What process do you have to ensure quality?

How often do you visit the site?
What's your process there?

Are soil testing & compaction tests done on my building pad?

Do you go with me to suppliers to make selections? How many true customs have you built?

Are you an
Oklahoma
Certified
Professional
Builder?

Are you hiring uninsured contractors?

What are you experiences with energy control?

Do you pass-on builder benefits & **special pricing** to me? Is my foundation monolithic or a two-step pour? Why?

Is there a maximum number of contacts you allow?

Have you had a lien filed against you from a vendor? Are you in good standing with the Home Builder's Association?

Do you offer any complementary design support?

How are change orders handled, and at what cost?

What project management software do you utilize?

Do you have a customer referral list? What parts of the floor plan can I customize?



Rob Walker, Sales (918) 906-3910 rob@epictulsa.com www.epictulsa.com

